Message Text

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PAGE 01 AUCKLA 00161 290358Z ACTION EA-12

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UNCLAS AUCKLAND 0161

E.O. 11652: N/A TAGS: BEXP, NZ

SUBJ: REVERSE LICENSING OPPORTUNITY - GOLF GREEN SERVICING EQUIPMENT.

MR. JOHN FARMER, MANAGING DIRECTOR, G. J. FARMER LTD., P. O. BOX 38396, HOWICK, AUCKLAND, TELEPHONE 566817, TELEX NZ2974, ASKED CONSULATE GENERAL FOR CONTACTS WITH APPROPRIATE UNITED STATES COMPANIES INTERESTED IN LICENSE TO MANUFACTURE GOLF GREEN SERVICING EQUIPMENT FOR THE U.S. MARKET, LICENCEE TO INCLUDE IN HIS TERRITORY CANADA, MEXICO, CENTRAL AND SOUTH AMERICA.

THIS PATENTED GOLF GREEN SERVICING EQUIPMENT CONSISTS OF A POWER UNIT WITH MODULAR ATTACHMENTS FOR CORING, THATCHING, FERTILIZING, SOIL PREPARATION, AND SEEDING FOR GOLF COURSE GREENS. THE EQUIPMENT IS ALREADY PATENTED IN THE U.S., JAPAN, AND NEW ZEALAND AND OTHER PATENTS ARE PENDING. THE MAJOR COMPONENTS OF THE EQUIPMENT ARE OFU.S. ORIGIN AND THE EQUIPMENT HAS ALREADY BEEN EXPORTED SUCCESSFULLY TO JAPAN.

THE NEW ZEALAND COMPANY CONSIDERS ITS INTERESTS WOULD BE SERVED BY A U.S. LICENSING ARRANGEMENT FOR NORTH AMERICA, CENTRAL AND SOUTH AMERICA.

G. J. FARMER LTD. IS AN EFFICIENT COMPANY AND IS A RECOMMENDED UNCLASSIFIED

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CONTACT FOR ANY U.S. FIRM INTERESTED IN THIS TYPE OF EQUIPMENT AND IN MARKETING TO GOLF COURSES. A CURRENT WTDR DATED 06/77 IS ON RECORD FOR THE NEW ZEALAND COMPANY.
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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

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Subject: REVERSE LICENSING OPPORTUNITY - GOLF GREEN SERVICING EQUIPMENT. MR. JOHN FARMER, MANAGING DIRECTOR, G. J. FARMER L

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